



# Cooperation between SNAU and HSWT: a model of successful partnership

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*The history of cooperation: 2002 -2018*

**DAAD Project: adoption of the Master course Agrarian Management by agrarian universities at the CIS countries**

Project goals:

a) Export of Mater courses

- Continious education of best Ukrainian graduates at the University of Applied Sciences Weihenstephan-Triesdorf
- Adoption of the Master course Agrarian Management at agrarian universities
- Supporting and upgrading the present courses

b) Opening networks for education, research and knowledge management promotion:

- National and binational networks
- International network

## Partner universities of the project (as of 2018, the partner network expanded more than to 20 partners)

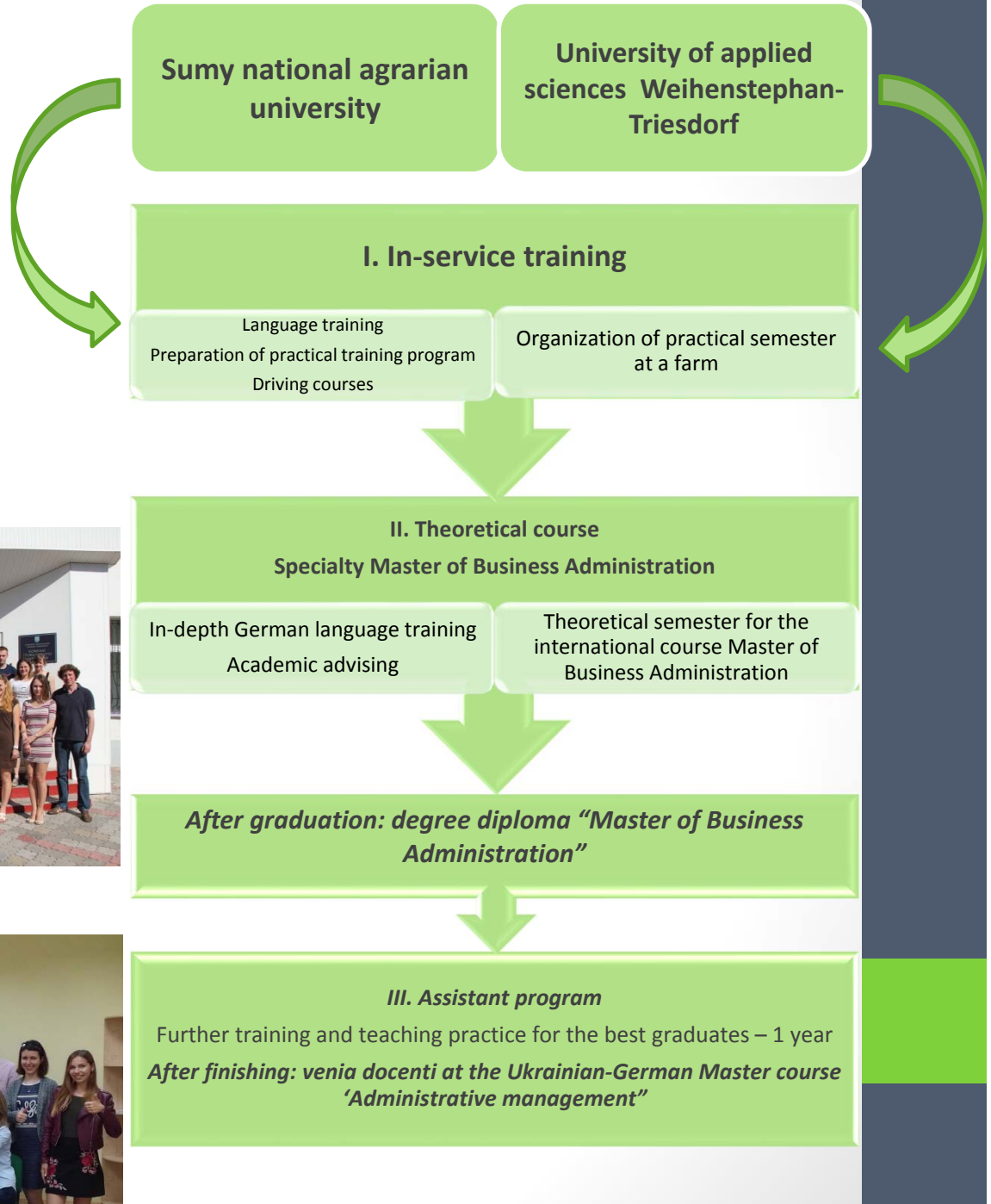
Partner universities	Partner organisations
 <p>University of Applied Sciences Weihenstephan-Triesdorf</p>	<p>German academic exchange service</p>
 <p>Sumy national agrarian university</p>	<p>European Community Action Scheme for the Mobility of University Students</p>
 <p>National University of Life and Environmental Sciences of Ukraine</p>	<p>German Corporation for International Cooperation</p>
 <p>S.Seifullin Kazakh AgroTechnical university</p>	<p>Trans-European Mobility Programme for University Studies</p>
 <p>Kazakh National Agricultural University</p>	



Tempus

# Cooperation between SNAU and HSWT

4-th of November, 2008 - the extended Agreement between Sumy national agrarian university and University of Applied Sciences Weihenstephan-Triesdorf was signed

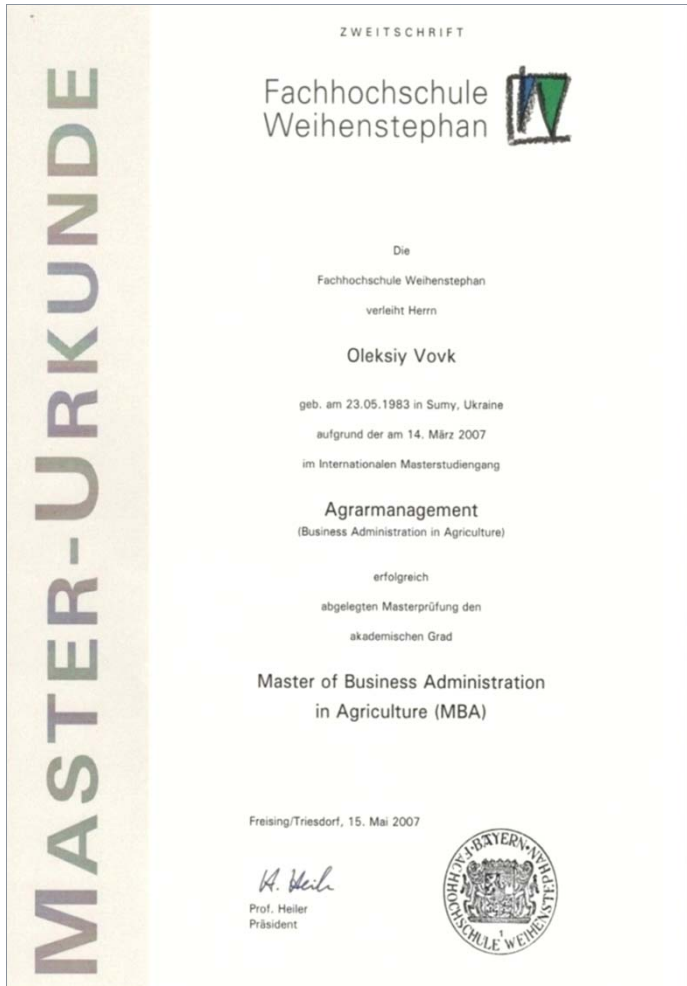




# International accreditation of MBA master course:



April 2009 – Sumy MBA-course was successfully  
accredited by the DAAD accreditation body



## International accreditation of MBA course:



**University of Applied Sciences Weihenstephan-Triesdorf, GERMANY**



**Armenian National Agrarian University, Yerevan, ARMENIA**



**Kyrgyz National Agricultural University, Bishkek, KIRGIZIA**



**Naryn State University, KIRGIZIA**



**National University of Life and Environmental Sciences of Ukraine, UKRAINE**



**Sumy National Agrarian University, UKRAINE**



**S.Seifullin Kazakh Agro Technical University Astana, KAZAKHSTAN**



**Kostanaier Ingenieur-ökonomische Universität, KAZAKHSTAN**



**Kazakh National Agricultural University, Almaty, KAZAKHSTAN**



**Voronezh State Agricultural University, RUSSIA**



**Nizhegorod State Ingenieur-Economy University, RUSSIA**



**Saratov State Agrarian University, RUSSIA**



**Belgorod State Agrarian University, RUSSIA**



Accredited by  
**ACQUIN**

ACCREDITATION, CERTIFICATION AND  
QUALITY ASSURANCE INSTITUTE

ACQUIN

THE SEAL OF APPROVAL



FOR THE STUDY PROGRAMME

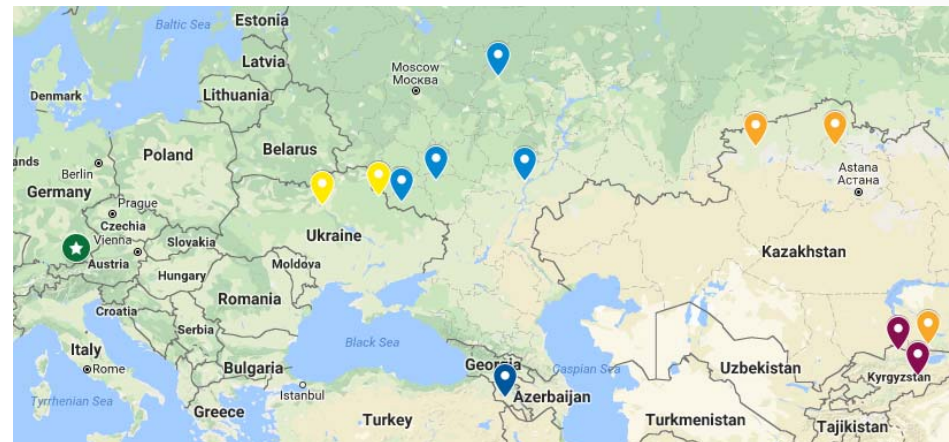
**INTERNATIONAL AGRICULTURAL MANAGEMENT  
- MASTER OF BUSINESS ADMINISTRATION -**

AT THE SUMY NATIONAL AGRARIAN UNIVERSITY

THE ACCREDITATION IS VALID UNTIL 30<sup>TH</sup> SEPTEMBER 2021.

Bayreuth, 26<sup>TH</sup> MARCH 2018

*[Signature]*  
Prof. Dr.-Ing. Gerd ZAMBERMANN  
CHAIRMAN OF THE BOARD



**September 2016 – MBA-course was jointly and successfully accredited at 12 partner universities by the International Accreditation, Certification and Quality Assurance Institute ACQUIN**



# Challenges and Solutions

Problem	What was done
Official approval by the Ministry of education and science of Ukraine	✓ consolidation of Ukrainian partners with the advanced support of HSWT
Lack of German language proficiency	✓ establishment of the language studio ✓ advanced training of teachers according to the HSWT requirements ✓ purchase of modern course books (with the strong support of DAAD) ✓ DAAD lecturers working at SNAU
Fulfillment of the Bologna principles	✓ adjustment of curricula structure and content ✓ scheduled monitoring of the level of knowledge
Official accreditation by the ACQUIN	✓ joint efforts of all partners aimed at joint accreditation



**Vovk Oleksii**  
Export manager at  
Neuero Farm- und  
Fördertechnik GmbH



**Tonkoshkur Tetiana**  
International office,  
Hohenheim University, Stuttgart



**Nesterenko Valentyna**  
Business director  
at Horsch Rus



**Kriachko Oksana**  
Alternate Director at  
Kischentzi company



# Career development of MBA graduates



**Rud Bohdan**  
Export Manager,  
Krampe Fahrzeugbau



**Perederii Anna**  
Export manager, Mayer  
Maschinenbaugesellschaft mbH



**Serhii Gilev**  
Productmanager,  
Argo Traktoren GmbH



**Korchahina Iryna**  
Editor of the column  
“Horticulture”, AGRAR  
MEDIEN UKRAINA,  
“Agroexpert” journal



**Perederii Nataliia**  
National University of  
Life and Environmental  
Sciences of Ukraine





## Factors of successful partnership

- ✓ Openness and trust among the partners
- ✓ Implementation of joint MBA course as the basis of partnership to ensure the sustainability of cooperation results
- ✓ Establishment of successful international partner network
- ✓ Professional and financial support of DAAD
- ✓ Great demand and reputation of alumni

## Our prospects

- ✓ Creation of national Farm Management Data Network
- ✓ Expansion of national MBA course network



# Centre of precision agriculture of SNAU

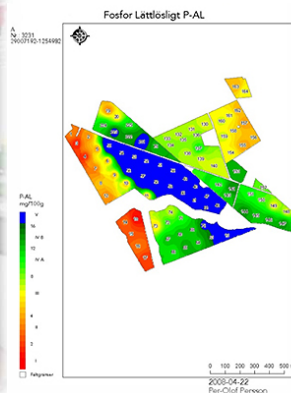
Supported by:

- HORSCH
- IMK
- CASE IH
- NCH Capital
- CLAAS
- KERNEL
- SAT



Purpose :

- Master's programme in Agricultural Engineering "Systems of precision agriculture";
- Scientific and practical seminars (short-term - 6...12 hours; middle-term – 36...72 hours).





## Mutual international projects in educational sphere

- ✓ **From Theoretical-Oriented to Practical education in Agrarian Studies** (585603-EPP-1-2017-1-DE-EPPKA2-CBHE-JP) with National University of Life and Environmental Sciences of Ukraine, Sumy National Agrarian University;
- ✓ **Improving skills in laboratory practice for agro-food specialists in eastern Europe** (586383-EPP-1-2017-1-SI-EPPKA2-CBHE-JP) with Bila Tserkva National Agrarian University, Lviv National University of Veterinary Medicine and Biotechnologies named after S.Z. Gzhytskyi, National University of Life and Environmental Sciences of Ukraine, Odessa National Academy of Food Technologies, Sumy National Agrarian University and State Center of Agricultural Products Certification and Examination, State Scientific And Research Institute of Laboratory Diagnostics and Veterinary and Sanitary Expertise, The Scientific and methodological Centre «Agroosvita»;
- ✓ **Dutch Dairy Project** (the registration number #201509301104) with «Difco International B.V.», the Consortium of Difco, Cow Signals Training Company GD and HAS Limburg;
- ✓ **German and Ukrainian Cooperation in the field of organic farming** with ARGE AFC Consultants International GmbH and IAK AGRAR CONSULTING GmbH (ARGE AFC/IAK);
- ✓ **Advancing sustainable agriculture in Ukraine – participative evaluation and strategy development using the RISE method** with Bern University of Applied Sciences, Nestle Ukraine and Swiss Cooperation Office

# *SNAU - University Exploring the World*

[www.snau.edu.ua](http://www.snau.edu.ua)

